

# Assessing effectiveness in building the capacity of organisations and institutions

## The Bond Effectiveness Programme

The Bond Effectiveness Programme aims to support UK NGOs in improving how they assess, learn from and demonstrate their effectiveness this involves:

- 1. Developing agreement and supporting implementation of:
  - Sector wide framework of indicators, data collection tools and assessment methods to improve the consistency of how NGOs measure, learn from and report results (Improve It Framework)
  - Online organisational health-check tool and resource portal that enables benchmarking with peers, sign posts to existing tools, and supports improvements in effectiveness systems and capacities
- 2. Building **knowledge and skills** to support members in measuring and managing effectiveness through training, peer learning and support, piloting, and resource development
- 3. Creating an **enabling environment** that encourages and supports organisations to deliver improvements in their effectiveness through engagement with donors, NGO leaders and promoting greater transparency about performance

The Bond Effectiveness Programme is supported financially by a number of organisations: ActionAid UK, Cafod, Care International UK, Christian Aid, Comic Relief, Department for International Development, Everychild, Islamic Relief, Mercy Corp, Oxfam GB, Plan UK, Practical Action, Save the Children UK, Sightsavers, Tearfund, VSO, WaterAid, World Vision and WWF

## 1. Background to the Improve It Framework

#### What is it?

It is a framework grounded in the **distinctive contributions** that UK NGOs make to international development that will support organisations to **measure**, **learn from** and **communicate** their effectiveness more **robustly** and **consistently**. The framework will provide the UK NGO sector with a platform for systematic learning and sharing on measuring effectiveness, and a shared framework that can be used both by individual organisations and collectively by the sector to tell a more robust story of how their work makes a difference to the lives of poor and marginalised people.

The Framework has three interlinked components (see diagram below):

- Thematic areas: the long term areas of change that UK NGOs seek to contribute to;
- Ways of working: the distinctive strategies and approaches adopted by UK NGOs to contribute to social change;
- **Core principles of assessing effectiveness**: the key considerations that need to be reflected in any assessment of effectiveness.



#### Why are we developing it?

The challenges facing UK NGOs in engaging with the results agenda are numerous: developing approaches and systems for measurement which are sufficiently rigorous, but at the same time cost effective to implement; credible enough to stand up to external scrutiny, but flexible enough to be of use in day to day decision making; sophisticated enough to reveal key drivers of success and failures, but accessible enough to all staff and partners; appropriate for supporting upward reporting but also able to support the process of empowering poor and marginalised people. This is a challenge for all UK NGOs and one that Bond believes will benefit from members pooling resources and knowledge and developing a shared approach.

Furthermore, while individual organisations need to be able to tell a robust story of their contribution to change, we also need to start building the same robust and consistent narrative at sector level. We need to be able to talk about the collective contributions of UK NGOs as well as our individual contributions. Identifying common domains of change and outcome areas, encouraging greater convergence of data collection methods and identifying indicators that, while flexible, give clarity around what should be measured, will support greater consistency in how the sector communicates its added value and evidences its effectiveness.

These papers form the core of the Improve It framework, which will be an online tool launched in Autumn 2012

The Improve It Framework: myth busting	
What the Improve It Framework IS going to do	What the Improve It Framework IS NOT going to do
Provide a <b>collective resource</b> that UK NGOs can draw on when developing their own context specific monitoring and evaluation frameworks	Create a single way of assessing effectiveness. It is about encouraging greater harmonisation and consistency where appropriate
Promote <b>shared approaches</b> to assessing effectiveness where appropriate	Offer an 'off the shelf' answer to measuring effectiveness. It will provide a <b>common starting point</b> for all UK NGOs. Individual agencies will need to make it relevant to their context
Provide UK NGOs with practical tools to be able	Produce an encyclopaedia of indicators and tools.
<b>to tell a more robust story</b> of how they are contributing to social change	There will be an element of <b>prioritisation</b> in what is presented in the final framework
Continue to evolve even once it is complete in April 2012. The Framework will be updated as	Provide a framework that a NGO will see a 100% of what they do in. It is not an organisation specific
NGOs pilot it and as practice and experience with the sector on how best to assess effectiveness develops	tool, but rather a sector wide framework. It has to be general. If an NGO can see <b>60%</b> of itself in the Framework that is 'good enough'

#### What is the role of this paper in the development of the Improve It Framework?

The development of the Improve It Framework is currently being taken forward by over 200 people from more than 100 UK NGOs. This paper is an important contribution to the process presenting a **mapping and synthesis** of how UK NGOs currently understand change and their approaches to evidencing it in one of the ways of working: building the capacity of organisations and institutions in the South.

The paper is not meant to offer a definitive position. Its purpose is rather to surface the commonalities in NGO approaches to capacity building and offer suggestions and examples of what organisations should be assessing and how.

Similar papers are being developed for each of the eight thematic areas of the Improve It Framework, the key principles for assessing effectiveness, and the other four ways of working:

- Community mobilisation
- Building Public Support for Development
- Advocacy
- Service Delivery

### 2. Indicators and tools for measuring capacity building outcomes

#### 2.1. Using the process of change diagram, and the indicators and tools tables

Bond has developed a diagram of the general process and domains of change for capacity building (see page 8). The upper portion of the diagram shows the **outcomes** of capacity building - the general *types of changes* that UK NGOs seek to support in Southern partners - the lower part shows the activities (or outputs) that UK NGOs conduct to realise these changes. The outcomes have been grouped into two main domains: Improved capacity and improved performance. Some organisations will work across all of these outcomes, some across just one or two.

For each outcome Bond has identified the different types of evidence (indicators), which can be used to measure the outcomes (see the tables on pages 8-20). The indicators have been taken from documentation sent in by Bond and NIDOS members and Comic Relief grantees and from additional research by Bond. For each outcome area we have identified and described the tools that can be used to measure that area. These tools are described in greater depth in the tables on pages 21-27.

Many of the tools that are included below are self-assessment tools where organisations assess their capacity on a scale. Some require CSOs to rate the extent to which they meets a standard, eg 'not at all', 'partially', 'fully'; others describe what practice might look like for different levels of capacity and require the user to identify which level best describes their organisation. A large number offer a comprehensive assessment of the entire organisation for example covering human resources to governance, to programme management to monitoring and evaluation, others only look at a specific capacity issue such as accountability to beneficiaries or gender mainstreaming.

The benefits of assessing capacity using a scaled self assessment is threefold: first, it avoids reducing the monitoring of capacity development to the existence or absence of a particular policy or practice and allows crucial issues of quality, culture, leadership, commitment etc to be explored and monitored as part of the assessment exercise. Second, it provides a means of aggregating large amounts of qualitative information into quantitative scores, which can be communicated easily internally and externally. Finally, it allows the process of assessing capacity and action planning be led by the organisation itself which is key to the ultimate success of any capacity building exercise. It is important to note however that any self-assessment process is only as strong as the discussion that takes place during the assessment, the evidence that is used to back up the final scores, and the action points and learning that emerge from the self-assessment process. To be accepted as credible evidence, the self-assessment needs to be conducted in a robust way.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Bond and the PPA Learning group on measuring empowerment and accountability is currently facilitating a learning group on the use of self-assessment tools. The group will be producing a set of key principles for using scaler tools and what key steps need to be followed in order to generate robust and credible evidence.

Developing organisations & institutions in the South

	Domain 1) Improved performance	
	Outcome 1a) Improved sustainability of organisation	
	Indicators	Tools
Or	ganisation demonstrates improved sustainability	
•	[Supported organisation x] demonstrates improved organisational suitability # and % of supported organisations demonstrating improved organisational sustainability	This composite indicator can be measured using the PACT Organisational Performance Index. This tools requires the user to self-assess across two dimensions: resources and social capital. The first is measured by tracking the diversity in funding for an organisation, the second measures the extent to which an organisation has embedded itself in external networks. Together these two measures provide a overall assessment of of an organisation's sustainability
•	# and % of supported organisations' programmes that continue for $[x]$ years after the end of the partnership	Post-partnerships review of supported organisations' programmes
Organisation has a diverse resource base		
•	# and % of supported organisations where no single donor provides more than xx% of total funding base	Organisational financial records
•	Ratio of largest funder to overall revenue	Organisational financial records
•	% of income coming from income generating activities	Organisational financial records
•	# and % of supported organisations with a resourced plan in place for the organisation to continue its work after the end of the partnership	Copy of plan
Organisation maintains strong relationships with external stakeholders		
•	[Supported organisation x] demonstrates enhanced capacity in building and maintaining quality relationships with key external stakeholders	A number of self-assessment tools exist that can be used to measure this composite indicator. They all provide a comprehensive assessment of a CSOs capacity to build
•	# and % of supported organisations demonstrating improvements in their capacity to build and maintain quality relationships with key external stakeholders	and maintain relationships. They cover stakeholders such as donors, think tanks, government, other CSOs etc. With all of the tools the CSO identifies which score or level best described their current capacity and practice and periodically repeats the assessment to monitor change. Tools include: Bond Organisational Health Check; Five Core Capability Framework; Progressio – Capacity Assessment of Partners; WWF – Capacity assessment tool; Common Ground initiative - OCAT; International Service – Organisational Assessment Tool; PACT organisational performance index

	(section on social capital)
Outcome 1b) Improved	influence of organisation
Indicators	Tools
# and description of pro-poor policy changes with a verifiable contribution from [supported organisation X] to the change	A number of data collection tools exist that can be used to collect evidence on a NGOs contribution to a particular policy change, these include: WaterAid's Advocacy Scrapbook; Crisis Action's Evidence of Change Journal, The Save the Children Advocacy measurement tool; Progressio Portfolio of evidence
<ul> <li>[Supported organisation x] demonstrates improved levels of engagement with and influence over decision makers</li> <li># and % of supported organisations demonstrating improved levels of engagement with and influence over decision makers</li> </ul>	A number of self-assessment tools exist that can be used to score this indicator. They all provide an assessment of a CSOs evolving engagement with decision makers and indicate the intermediate steps towards influence. Tools include: the VSO advocacy success scale; Cafod Voice and Accountability; Progressio PATT; WWF's Commitment and Action tool; TI Policy Scale; The democratic and political space ladder. Evidence of engagement and influence could include verbal and written material, legal or treaty material, budgetary material, or media. See Progressio Portfolio of evidence for examples of different types of these materials.
Evidence from supported organisations of how support from [organisation x] contributed to improvements in the organisation's influence over decision makers	Records of interviews and focus groups with organisation staff, case studies
For more indicators on how to assess the outcomes of advocacy work go to the Bond paper on 'assessing effectiveness in influencing decision makers'	
Outcome 1c) Improved effectiveness of organisation	
Indicators	Tools
Organisation demonstrates overall programme effectiveness  [Supported organisation x] demonstrates improved programme effectiveness  # and % of supported organisations demonstrating improved performance in programme effectiveness	This composite indicator can be measured using the PACT Organisational Performance Index. This tool requires the user to self-assess across two dimensions: results and standards. The first is measured by tracking the % of outcomes targets achieved across projects, the second measures the extent to which an organisation has met quality standards over time. Together these two measures provide a overall assessment of of an organisation's programme

#### Organisation achieves programme outcomes

 # and % of supported organisations meeting at least x% of their outcome targets

#### Organisation meets programme quality standards

- # and % of supported organisations meeting quality standards that govern their programmes and services
- # and % of beneficiaries stating they are satisfied with the quality of the programme

More specific indicators for different thematic areas can be found in the section of the Improve It framework for the relevant thematic area: Child Protection; Education; Empowerment; Environmental Sustainability; Governance & Accountability; Health &HIV/AIDS; Infrastructure; Markets & Livelihoods

effectiveness

List of outcome level targets and evidence that they have been met

A self-assessment against these standards providing evidence of compliance.

Records of survey/focus groups with beneficiaries

Domain 2) Improved capacity and performance of staff	
2a) Staff have improved knowledge and skills and are taking action	
Indicators	Tools
taff have improved knowledge and skills	
# and % staff engaging in activities organised by [organisation x] demonstrating	Post activity evaluation form (eg training evaluation form). Staff could be asked to
improved skills in and knowledge of [issue y]	rate their knowledge and skills before and after training. Staff could be asked a set
<ul> <li>Eg # women / men reported to have increased skills and knowledge to</li> </ul>	of questions that test the extent of their knowledge and understanding of the issue
integrate gender equality in programming	in question
<ul> <li>Eg. # women / men reported to have increased skills and knowledge in</li> </ul>	

#### Staff are improving their practice

Staff have improved knowledge and skills

policy dialogue.

citizen's rights and duties

# staff that can describe specific changes they have made to their practice as a result of the support they received from [organisation x]

o Eg # and % staff demonstrating an improved understanding of the

o Eq. # of members of local government improving their knowledge on

# and description of cases where staff have applied learning back in the workplace as a result of the support they received from [organisation x]

policy making process and how to influence policy

# and % of staff meeting their program responsibilities and project roles from start to finish of the program

Periodic follow up with staff individually (eg email survey or phone call) or collectively (focus group) to establish if (and what) they have done differently as a result of engaging in the capacity support. 360 degree appraisals of staff.

Staff appraisals.

Domain 3) Improved internal organisation		
Outcome 3a) Improved gove	rnance, leadership and strategy	
Indicators	Tools	
Organisations demonstrate overall improvement in governance, leadership and/or strategy  • [Supported organisation x] demonstrates enhanced capacity in governance, leadership, and strategy  • # and % of supported organisations demonstrating enhanced capacity in governance, leadership, and strategy	A number of self-assessment tools exist that can be used to measure this indicator. They all provide a comprehensive assessment of governance, leadership and/or strategy issues. With all of the tools CSO identify which score best described their current capacity and practice and periodically repeated the assessment to monitor change. Tools which cover issues of governance, leadership and strategy include: Bond Organisational Health Check; ADD International - Five Core Capability Framework; Tearfund – Capacity self-assessment; Progressio – Capacity Assessment of Partners; WWF – PPA capacity assessment tool; Common Ground initiative - OCAT; International Service – Organisational Assessment Tool; McKinsey– Capacity assessment grid; One World Trust / Commonwealth foundation – accountability self-assessment; Pact OCA tool; HIV/AIDs Alliance CBO Capacity Analysis	
• Evidence from supported organisations of how support from [organisation x] contributed to improvements in governance, leadership and/or strategy	Interviews, focus groups, case studies, VSO partnership monitoring and learning tool	
<ul> <li>Organisations have strong and effective governance</li> <li># and % of supported organisations with full governing boards</li> <li># and % of supported organisations with governing boards meeting regularly (quarterly)</li> <li># and % of supported organisations with written rules and regulations</li> </ul>	HIV/AIDs Alliance CBO Capacity Analysis: Area of capacity A on governance and strategy. Interviews with members of governing bodies, minutes and attendance records of governance meetings, copies of rules, regulations, missions and values.	
<ul> <li># and % of supported organisations with clear mission and values that are used to guide decision making</li> </ul>	Evidence that mission and values are used to guide decision making.	
<ul> <li>Organisations have strong and effective leadership</li> <li># of organisation leaders with improved knowledge, skills and values in democratic leadership</li> </ul>	Post activity evaluation form (eg training evaluation form). Staff could be asked to rate their knowledge and skills before and after training. Staff could be asked a set of questions that test the extent of their knowledge and understanding of the issue in question	

• # staff who express confidence in their leaders

#### Organisations are conducting strategic planning

- # and % of supported organisations that have strategic plan developed in consultation with stakeholders
- # and % of supported organisations with evidence based annual operational plans
- Evidence from supported organisations that they are using their strategic plan to inform decision making

Surveys with staff.

Copy of strategic plan and evidence of stakeholder involvement.

Copies of based annual operational plans and details of data/ evidence used to develop them

Evidence that strategic plans are being used

#### Outcome 3b) Improved financial management

outcome 35) improved intancial management	
Indicators	Tools
Organisations demonstrate overall improvement in financial management	
<ul> <li>[Supported organisation x] demonstrates improvements in financial management</li> <li># and % of supported organisations demonstrating improvements in financial management</li> </ul>	A number of self-assessment tools exist that can be used to measure this indicator. They all provide a comprehensive assessment of a CSOs capacity to manage finances and include such issues as accounting systems, financial reporting, financial planning etc. With all of the tools CSO identify which score or level best described their current capacity and practice and periodically repeated the assessment to monitor change. Tools include: McKinsey capacity – Capacity assessment grid; MANGO Health Check; Bond Organisational Health Check; Five Core Capability Framework; Pact, Inc. Management Control Assessment Tool; Progressio – Capacity Assessment of Partners; WWF – Capacity assessment tool; Common Ground initiative - OCAT; International Service – Organisational Assessment Tool; Tearfund – Capacity self-assessment; Mercy Corp NGO Performance Index.
• Evidence from supported organisations of how support from [organisation x] contributed to improvements in the management of finances	Records of interviews and focus groups, case studies, VSO partnership monitoring and learning tool
Organisations have financial management systems in place  # and % of supported organisations meeting minimum financial management requirements	In order to measure this indicator a specific threshold needs to be set of what is an acceptable level of practice in financial management. Partners then need to provide a self-assessment against these standards providing evidence of compliance.

Outcome 3c) Improved income generation and fundraising	
Indicators	Tools
Organisations are able to generate income and raise funds	DACTitilf
• [Supported organisation x] demonstrates improvements in income generation and fundraising	PACT organisational performance index (section on resources)
<ul> <li>% and # of supported organisations demonstrating improvements in income generation and fundraising</li> </ul>	
• Evidence from supported organisations of how support from [organisation x] contributed to improvements in financial stability	Records of interviews and focus groups, case studies, VSO partnership monitoring and learning tool
Organisations are financially stable	
Income increased by x%	Organisation's financial records
% core funding increases by x%	Organisation's financial records
<ul> <li># days per year when organisations experience funding gaps</li> </ul>	Organisation's financial records
Ratio of largest funder to overall revenue	Organisation's financial records
# of successful funding applications	Organisation's financial records
# of funders supporting organisation	Organisation's financial records
# of new funder relationships established	Organisation's financial records
% of income coming from income generating activities	Organisation's financial records
<ul> <li>% of staff that believe there is alignment of funding with core priorities and competencies</li> </ul>	Staff survey
	Copies of resource mobilisation plans
• # and % of supported organisations with resource mobilisation plan in place	Organisation's financial records
<ul> <li># and % of supported organisations with a budget coming from different sources</li> </ul>	
Outcome 3d) Impr	oved staff management
Indicators	Tools
Organisations demonstrate overall improvements in staff management	
[Supported organisation x] demonstrates enhanced capacity in staff	A number of self-assessment tools exist that can be used to measure this indicator.
management	They all provide a comprehensive assessment of a CSOs capacity to manage staff
• [Supported organisation x] demonstrates enhanced capacity in staff	and include such issues as human resource systems, managing staff performance,

recruitment practices etc. With all of the tools CSO identify which score or level management best described their current capacity and practice and periodically repeated the assessment to monitor change. Tools which include sections on human resource management include: Bond Organisational Health Check; Pact OCA tool; Progressio Capacity Assessment of Partners; WWF – Capacity assessment tool; Common Ground initiative - OCAT; International Service - Organisational Assessment Tool; McKinsey capacity – Capacity assessment grid; Mercy Corp NGO Performance Index Evidence from supported organisations of how support from [organisation x] Records of interviews and focus groups, case studies, , VSO partnership monitoring contributed to improvements in how they recruit and/or manage staff and/or and learning tool volunteers. Organisations have human resource policies in place Copy of policy/procedure and evidence that it is being implemented eg. Examples of # and % of supported organisations with improved organisational HR policies when it has been used as reference point by staff or specific instances when it has and procedures in place and being implemented been enforced. o Eq. # and % of supported organisations with recruitment policies and procedures in place and being implemented o Eg. # and % of supported organisations with employment and pay policies and procedures in place and being implemented Eq. # and % of supported organisations with staff development plans in place including performance review and staff training policies Staff survey # and % of staff with knowledge of different policies (eg. Workplace policy, human resource policy) Staff participate in the internal decision making of organisations Staff survey, records of focus groups # and % of personnel who believe that management and strategic decisionmaking processes are inclusive Details of mechanism and evidence that working eg example of when it has been Established and functioning mechanism that guarantees the participation of used, summary of staff inputs and details of the responses from management personnel in management and decision-making processes. Organisations staff are retained and satisfied Staff retention figures are usually calculated by: Total number of leavers over Staff turnover reduced by x%

# and % of staff stating they are satisfied working at the organisation

[period x] / average # of staff employed over [period x] \* 100

Annual staff survey

# and % of staff who report they feel they are being developed in their roles	Annual staff survey
Outcome 3e) Improved mainstrea	ming of gender, disability and HIV/AIDS
Indicators	Tools
<ul> <li>Organisations are inclusive of people with disabilities</li> <li># and % of organisations/institutions that meet at least three of the six criteria for inclusive policy and practice for people with disabilities</li> <li>Organisations are inclusive of all genders</li> <li>% and # of supported organisations that are mainstreaming gender</li> </ul>	This indicator can be measured using ADD international's six criteria for inclusive policy and practice for people with disabilities  Trocaire Partner Capacity Framework
<ul> <li>Evidence of enhanced organisational capacity for gender sensitive planning, implementation, monitoring and advocacy (gender balance, gender resource persons and gender analysis skills).</li> <li>% of senior positions and board places in [organisation x] filled by women</li> <li># and % of supported organisations with women in senior positions and on the board</li> <li>% of staff in the supported organisation who are women</li> <li># and % of supported organisations who have gender policies in place and are implementing them</li> </ul>	Records of focus groups with staff, case studies  Job descriptions and organisational records Job descriptions and organisational records  Job descriptions and organisational records  Details of policy and evidence that it is being implemented eg. Examples of when it has been used as reference point by staff or when it has been enforced. Records of focus group with staff.
<ul> <li># and % of [organisation x's] proposals and projects demonstrating gender analysis with strategies that have been adapted based on this.</li> <li>Organisations are inclusive of people living with HIV/AIDS</li> <li>% and # of supported organisations that demonstrate improved integration of HIV into their projects and programmes</li> </ul>	Copies of proposals  A number of self-assessment tools exist that can be used to score this indicator. They all provide a comprehensive assessment of a CSOs integration of HIV into the organisation and/or programmes. With all of the tools CSO identify which score best describes their current capacity and practice and periodically repeated the assessment to monitor change. Tools include: VSO scale on HIV/AIDS services; Pact Rapid Organizational Scan for CSOs Operating in the HIV/AIDS Sector in Malawi; HIV/AIDS Code of Good Practice self-assessment for HIV Mainstreaming

•	# and % of supported organisations who have HIV workplace policies and are
	implementing them

- Improved uptake of support available for staff infected and affected by HIV such as carers e.g. time off, medical assistance etc as defined in workplace policy
- # and % of [organisation x's] programmes and projects demonstrating analysis of vulnerability and risks associated with HIV and adaptation of strategies as a result of this analysis

Details of policy and evidence that it is being implemented eg. Examples of when it has been used as reference point by staff or when it has been enforced

Evidence of uptake of support

Programme/project plans

Domain 4) Improved programme management		
Outcome 4a) Improved a	accountability to beneficiaries	
Indicators	Tools	
<ul> <li>Organisations demonstrate overall improvement in accountability to beneficiaries</li> <li>[Supported organisation x] demonstrates enhanced accountability to beneficiaries</li> <li># and % of supported organisations demonstrating improved accountability to beneficiaries</li> </ul>	A number of self-assessment tools exist that can be used to measure this indicator. They all provide a comprehensive assessment of a CSOs accountability to beneficiaries by unpacking accountability into a number of key capacity areas such as: participation, transparency, feedback etc. With all of the tools the CSO identifies which score best described their current capacity and practice and periodically repeats the assessment to monitor change. Tools which cover beneficiary accountability include: Bond Organisational Health check (section on working with beneficiaries),, Oxfam GB accountability to people and communities matrix, and One World Trust / Common wealth Foundation Accountability self-assessment.	
% or # of supported organisations meeting minimum accountability standards	In order to measure this indicator a specific threshold needs to be set of what is an acceptable level of accountability. Partners then need to provide a self assessment against these standards providing evidence of compliance. Tools for scoring this include: the CAFOD minimum standards of accountability	
• Evidence from supported organisations of how support from [organisation x] contributed to improvements in accountability to beneficiaries	Records of interviews and focus groups, case studies, , VSO partnership monitoring and learning tool	
<ul> <li>Beneficiaries participate in organisations' decisions</li> <li># and % of supported organisations with a strategic plan developed in consultation with community stakeholders</li> <li># and % of supported organisations with beneficiaries engaged in the delivery of programmes and services</li> <li># and % of supported organisations which have beneficiaries represented on the Board</li> <li># and % of beneficiaries on decision making bodies for [CSO x]</li> </ul>	Copy of strategic plan with details of stakeholder input and how the organisation responded to this Reports detailing engagement of beneficiaries in delivering programmes and services. List of board members with profiles List of board members with profiles	
Organisations are open and transparent with beneficiaries  # and % of supported organisations who share key project documents with beneficiaries	List of documents shared with beneficiaries, and explanation of how they were shared	

•	# and % of supported organisations sharing budgetary information with
	beneficiaries

- # and % of supported organisations sharing results of evaluations with beneficiaries
- # and description of tools used by supported organisations for information sharing with beneficiaries
- # of partners who construct proposals jointly and share project documents with beneficiaries
- % of targeted beneficiaries stating they are satisfied with the level of information shared with them by [organisation x]

#### Complaints mechanisms for beneficiaries exist and are in use

- # supported organisations that have complaints procedures in place for receiving feedback, including of a sensitive nature, from beneficiaries
- # and description of complaints dealt with by supported organisations within x months
- # of complaints that led to remedial action and description of the action

Copy of budgetary information shared with beneficiaries, and explanation of how it was shared

Copy of evaluation results shared with beneficiaries and explanation of how they were shared.

Description of information sharing tools and examples of organisations using them

Description of methods of sharing information with beneficiaries

Survey and records of focus group with beneficiaries

Details of policy

Details of complaints received and response given

Description of remedial actions taken

#### Outcome 4b) Improved programme design and implementation

	Indicators	Tools
C	Organisations demonstrate improved programme management	
•	[Supported organisation x] demonstrates enhanced capacity in programme management # and % of supported organisations demonstrating improvements in programme management	A number of self-assessment tools exist that can be used to measure this indicator. They all provide a comprehensive assessment of a CSOs capacity to manage programmes including identification, design, setting indicators, monitoring etc. With all of the tools CSO identify which score or level best described their current capacity and practice and periodically repeated the assessment to monitor change. Tools which cover programme management include: Bond Organisational Health Check; ADD International Five Core Capability Framework; Tearfund – Capacity self-assessment; Progressio – Capacity Assessment of Partners; WWF – Capacity assessment tool; Common Ground initiative - OCAT; International Service – Organisational Assessment Tool; McKinsey capacity – Capacity assessment grid; HIV/AIDs Alliance CBO Capacity Analysis; PACT organisational performance index (section on efficiency)
•	% and # of supported organisations meeting minimum quality standards in	In order to measure this indicator a specific threshold needs to be set of what is an acceptable level of practice in programme design and implementation. Partners

<ul> <li>Evidence from supported organisations of how support from [organisation x] contributed to improvements in programme management</li> <li>Projects are being effectively designed</li> <li># and % projects that are based on an evidence-based needs assessment</li> <li># and % of projects that are jointly designed by key stakeholders</li> <li># and % of projects that show evidence of learning (eg. from previous interpretions)</li> </ul>	then need to provide a self assessment against these standards providing evidence of compliance. Tools that can be used are: Pact - Organisational Performance Index Oxfam GB accountability to people and communities matrix; Bond Organisational Health Check  Records of interviews and focus groups, case studies, , VSO partnership monitoring and learning tool  Copies of needs assessments and evidence of how they have been incorporated int projects.  Evidence of stakeholder engagement in design.  Evidence of learning in design.
<ul> <li>interventions)</li> <li># and % of supported organisations with a written operational plan for the delivery of programmes and services that includes activities, budget, timeline and responsibilities</li> </ul>	Organisational report that includes a review of work plan indicating how many activities are being delivered on time and on budget and evidence that supports this data.
<ul> <li>Projects are being effectively implementation</li> <li># and % of supported organisations delivering x% of activities on time and on budget</li> </ul>	Copy of plan that includes realistic and relevant activities, budget, timeline and responsibilities.
• # and % of organisations achieving at least x% of their output level targets	Pact - Organisational Performance Index; Monitoring data showing that output level targets have been met, evidence that data quality is robust.
Outcome 4c) Im	proved technical skills
Indicators	Tools
The technical skills needed to implement a programme will vary depending on the nature and context of the programme. More information on context specific skills can be found in other more specific areas of the Improve It framework.	
# and % of supported organisations with technical skills needed to deliver minimum quality standard in their programmes (need to define minimum quality standard).	The tools used to assess level of technical skills will vary depending on the nature and context of the programme

quality standard)

- Eg. # and % of supported organisations reporting increased confidence and ability to lead civic engagement activities
- Eg. # and % of supported health organisations that are able to keep accurate logistics data for inventory management
- Evidence from supported organisations of how support from [organisation x] contributed to improvements in technical skills

Records of interviews and focus groups, case studies, VSO partnership monitoring and learning tool

Outcome 4d) Improved monitoring, evaluation and learning		
Indicators	Tools	
<ul> <li>Organisations demonstrate improved monitoring, evaluation and learning</li> <li>[Supported organisation x] demonstrates enhanced capacity in monitoring, evaluation and learning</li> <li>% and # of supported organisations demonstrating improvements in monitoring, evaluation and learning</li> </ul>	A number of self-assessment tools exist that can be used to measure this indicator. They all provide a comprehensive assessment of a CSOs capacity to monitor and evaluate. They cover issues such as learning, data collection, reporting etc. With all of the tools CSO identify which score or level best described their current capacity and practice and periodically repeated the assessment to monitor change. Tools include: Bond Organisational Health Check (section on monitoring, evaluation and learning); PACT Organisational Performance Index (section on learning); Five Core Capability Framework; Progressio – Capacity Assessment of Partners; WWF – PPA Capacity Assessment Tool; Common Ground Initiative - OCAT; International Service – Organisational Assessment Tool; Mercy Corp NGO Performance Index	
• Evidence from supported organisations of how support from [organisation x] contributed to improvements in how the organisation monitors, evaluates and learns	Records of interviews and focus groups, case studies	
Monitoring, evaluation and learning systems are in place		
# and % of supported organisations with mechanisms and tools for data collection and analysis.	Organisation's tools, plans and records for monitoring and evaluation.	
# and % of supported organisations with a costed monitoring, evaluation and learning plan in place	Copy of costed monitoring, evaluation and learning plan	
# and % of supported organisations that conduct regular reviews of their own programme performance in the past x months  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of their own programme performance in the past x months**  **The conduct regular reviews of the conduct regular reviews	Copies of reviews	
	Evidence of learning in programme design and implementation	

# and % of supported organisations that can demonstrate the use of learning in their programme design and implementation	
Staff have the capacity to monitor, evaluate and learn	Zambian Governance Initiative M&E training evaluation.
<ul> <li># and % of organisation staff with improved capacity to do monitoring,</li> </ul>	
evaluation and learning	Staff surveys
# and % of supported organisations with at least one staff member trained in	
monitoring, evaluation and learning	Staff surveys
<ul> <li># and % staff stating they have sufficient time to reflect and learn</li> </ul>	

	Domain 5) Improved external relationships			
	Outcome 5a) Improved engagement with external actors			
	Indicators	Tools		
Or	ganisations demonstrate improved external relationships			
•	[Supported organisation x] demonstrates enhanced capacity in building and	A number of self-assessment tools exist that can be used to measure this indicator.		
	maintaining quality relationships with key external stakeholders	They all provide a comprehensive assessment of a CSOs capacity to build and		
•	# and % of supported organisations demonstrating improvements in their capacity to build and maintain quality relationships with key external stakeholders	maintain relationships. They cover stakeholders such as donors, think tanks, government, other CSOs etc. With all of the tools the CSO identifies which score or level best described their current capacity and practice and periodically repeats the assessment to monitor change. Tools include: Bond Organisational Health Check; Five Core Capability Framework; Progressio – Capacity Assessment of Partners; WWF – Capacity assessment tool; Common Ground initiative - OCAT; International Service – Organisational Assessment Tool; PACT organisational performance index (section on social capital)		
•	Supported organisation demonstrating improvements in their relationships with $[stakeholder x]$	Many of the same self-assessment tools as above can be used to measure the strength of a relationship with specific stakeholder groups. Stakeholders that are included in most of the tools include: donors, government, research institutes, supporters/volunteers, other CSOs, networks and private sector.		
•	Evidence from supported organisations of how support from $[organisation x]$ contributed to improvements in how the organisation builds relationships with external stakeholders	Records of interviews and focus groups, case studies , VSO partnership monitoring and learning tool		
Organisations are working collaboratively				
•	# and % of supported organisations actively participating in relevant local or national networks/coalitions/alliances # and % of supported organisations playing a leading role in relevant local or national networks/coalitions/alliances # organisations working on [issue x] # agreed shared positions, objectives and work plans between organisations	Membership lists, meeting minutes and other documents from the network identifying organisation as an active member.  Meeting minutes and other documents from the network identifying organisation as a leading member.  List of organisations working on issue  Copies/descriptions of shared positions/objectives/workplans		

<ul> <li># and % coalition/network/alliance members satisfied with joint activities, information sharing / decision making</li> <li># of joint actions by civil society movements, networks and alliances</li> </ul> 5b) Improved capacity to mobilise	Description of joint actions Survey of network/alliance members communities to take collective action
Indicators	Tools
<ul> <li>[Supported CSO] demonstrates improved support for citizens and communities to take collective action and hold power holders to account</li> <li># and % of supported CSOs demonstrating improved support for citizens and communities to take collective action and hold power holders to account</li> <li>Evidence from supported organisations of how support from [organisation x] contributed to improvements in how the organisation mobilises communities to take collective action</li> </ul>	CAFOD Voice and Accountability Tool, Progresso Participation and Transparency, Trocaire Partner Capacity Framework; HIV/AIDS Alliance CBO capacity analysis, MWANANCHI Capacity Assessment  Records of interviews and focus groups, case studies, VSO partnership monitoring and learning tool
5c) Improved capacity to engag	e with and influence power holders
Indicators	Tools
<ul> <li>CSOs demonstrate improved capacity to engage with, monitor and influence power holders</li> <li>[Supported organisation x] demonstrates improved capacity to conduct advocacy</li> <li># and % of supported CSOs demonstrating improved advocacy capacity</li> <li>Evidence from supported organisations of how support from [organisation x] contributed to improvements in how the organisation engages with and influences power holders</li> </ul>	A number of self-assessment tools exist for rating the level of a CSOs advocacy capacity: Save the children UK advocacy capacity assessment, Bond effectiveness self-assessment, Ecumenical Advocacy Alliance Evaluating advocacy planning tool, CAFOD Voice and Accountability tool (strategic advocacy dimension), VSO civil society strengthening scale, USAID Advocacy Index  Records of interviews and focus groups, case studies, VSO partnership monitoring and learning tool
<ul> <li>CSOs have specific capacities needed to influence power holders</li> <li># and % of CSOs with policy influencing strategies or plans that include policy</li> </ul>	Copies of CSO strategies

targets issues and evidence		
# and % of CSOs demonstrating improved engagement with media and quality of media coverage on [issue x]	This indicator can be measured using the CARE tiers for media champions.	
# and % of CSOs demonstrating improved skills in mapping the political and policy environment and engaging in evidence based policy influencing	MWANANCHI Capacity Assessment.	
For more indicators on how to assess the outcomes of advocacy work go to the		
Bond paper on 'assessing effectiveness in influencing decision makers'		
Ed) Images and an		
5d) Improved accountability to partners		
Indicators	Tools	
Organisation demonstrates improved accountability to partners		
Relationship between [Supported organisation x] and [partner y] shows	Oxfam GB's Accountability to Partners assessment.	
improved level of accountability	, ,	
# and % of relationships between supported organisations and [partner y]		
· · · · · · · · · · · · · · · · · · ·		
# and % of relationships between supported organisations and [partner y]		
<ul> <li># and % of relationships between supported organisations and [partner y] showing improved level of accountability</li> <li>Mechanisms and practice to ensure partner accountability are in place</li> <li>[Supported organisation x] demonstrating improved capacity to be accountable</li> </ul>	Bond Organisational Health Check- working with partners	
<ul> <li># and % of relationships between supported organisations and [partner y] showing improved level of accountability</li> <li>Mechanisms and practice to ensure partner accountability are in place</li> <li>[Supported organisation x] demonstrating improved capacity to be accountable to partners</li> <li># and % of supported organisations demonstrating improved capacity to be</li> </ul>		
<ul> <li># and % of relationships between supported organisations and [partner y] showing improved level of accountability</li> <li>Mechanisms and practice to ensure partner accountability are in place</li> <li>[Supported organisation x] demonstrating improved capacity to be accountable to partners</li> <li># and % of supported organisations demonstrating improved capacity to be accountable to partners</li> </ul>	Bond Organisational Health Check- working with partners	
<ul> <li># and % of relationships between supported organisations and [partner y] showing improved level of accountability</li> <li>Mechanisms and practice to ensure partner accountability are in place</li> <li>[Supported organisation x] demonstrating improved capacity to be accountable to partners</li> <li># and % of supported organisations demonstrating improved capacity to be</li> </ul>	Bond Organisational Health Check- working with partners	

# Tools for assessing capacity development

Tool	What does it cover	What kind of tool is it	Which Improve It outcomes can it measure
ADD International – 5 Core Capability Framework	Organisational capacity across five capabilities (capability to commit and act, to achieve development results, to relate, to adapt and self-renew, and to balance diversity and coherence)	For each core capability the organisation rates themselves on a scale from 0-5 in several key areas. Issues and evidence to consider when rating each area are listed.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money; Improved external relationships; Improved monitoring, evaluation and learning
ADD International- criteria for inclusive policy and practice	Asks if organisations have: disabled employees in country and HQ; accessibility of offices in country and HQ; disaggregated data of beneficiaries that includes disability; engagement with DPOs for mainstream project implementation; engagement with DPOs for disability specific project implementation; disability in country budgets and strategic plans	A checklist on which of the six criteria are fulfilled by organisations	Improved mainstreaming of gender, disability and HIV/AIDS
Bond Organisational Health Check	A CSO's capacity across eleven pillars: Identity and integrity; Leadership and strategy; working with partners; working with beneficiaries; managing programmes; managing people; managing money; external relations; monitoring, evaluation and learning; internal collaboration; influencing. Each pillar is broken down into a number of building blocks.	For each pillar organisations rate themselves from 1-5 across a set of building blocks. Indicators exist for each level describing what capacity looks like at that level.	Improved governance, leadership and strategy; Improved accountability to beneficiaries; Improved programme design and implementation; Improved management and mobilisation of money; Improved external relationships; Improved monitoring, evaluation and learning; Improved people management; improved

			ability to mobilise communities and influence decision makers
CAFOD – Voice and Accountability Tool	A CSO's capacity and practice in four areas: Involvement in government processes, advocacy strategy development, community and constituency building, and involvement in corporate structures.	Organisations use the tool to rate themselves on a scale from 1-5 across the four areas. Each level along the scale contains a number of indicators.	Improved ability to mobilise communities and influence decision makers; Improved engagement with and Influence over decision makers
CAFOD – Accountability minimum standards	Partner accountability across twelve specific accountability questions, based on the benchmarks in the Humanitarian Accountability Partnership (HAP) 2007 standard	For each question the organisation identifies whether a process is 'in place', 'partially done' or 'not in place'	Improved accountability to beneficiaries
Civicus - Civil Society Index	The capacity and values and impact of civil society and the enabling environment for civil society. The indicators measure overall performance of civil society at a local/national level, rather than the performance of individual organisations.	It measures a large number of indicators on civil society capacity and performance on a scale of 0-3.	Improved legislation and regulation for CSOs
Common Ground initiative - OCAT	Looks at organisational capacity across two main areas: internal organisation and programme and linkages. Each area contains ten to twelve indicators.	Organisations use the tool to rate themselves from 1 (embryonic) to 5 (exemplary) on each indicator.  Detailed descriptions are given of the stage of the organisation at each level in each indicator.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money; Improved external relationships; Improved monitoring, evaluation and learning; Improved people management
Crisis Action Evidence of Change Journal	Used to log results that occur as a result of campaigns, what campaign outputs and outcomes they are linked to, and what the organisation's contribution was to the change.	For each result the linked activities, outputs, outcomes and the organisation's contribution to change are logged in a table.	Improved engagement with and Influence over decision makers
HIV Code - Self- Assessment	Measures an organisation's approach to mainstreaming HIV across five areas: general/organisational; minimising	For each indicator organisations rate themselves as Y (Yes, we undertake this work/activity), I (Insufficient, in	Improved mainstreaming of gender, disability and

Checklist: Mainstreaming HIV	risk; access and relevance; impact mitigation and advocacy. There are sector specific questions for clinics, peer educators, savings and credit, water and sanitation, food and agriculture, humanitarian relief and education programming. There are a number of indicators for each area.	preparation, or being considered), N (No, we've not yet tackled this work/activity), NR (Not relevant to our work)	HIV/AIDS
International Service  - Organisational Assessment Tool	Looks at organisational capacity across three main areas: internal organisation, external relations, and programme activity. Each area contains several indicators: there are 52 overall.	Organisations use the tool to rate themselves from a-e on each of the 52 indicators. Detailed descriptions are given of the stage of the organisation at each level in each indicator.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money; Improved external relationships; Improved monitoring, evaluation and learning; Improved people management
MANGO's Financial Management Health check	Assesses financial management across six sections: planning and budgeting; basic accounting systems; financial reporting; internal controls; grant management; and staffing. For each section there are about ten indicators.	For each indicator organisations score themselves as 0 (This is not in place, or is not true or does not happen), 1(Close to 0, but not that poor), 4 (Close to 5 but not quite there), or 5 (Our practice is totally in accordance in with the statement).	Improved management and mobilisation of money;
McKinsey <u>Capacity</u> <u>assessment grid</u>	Measures organisational capacity across seven sections: aspirations; strategy; organisational skills; human resources; systems and infrastructure; organisational structure; and culture. Each section is broken down into several indicators.	Organisations use the tool to rate themselves from 1 (clear need for increased capacity) to 4 (high level of capacity in place) on each indicator. Detailed descriptions are given of the stage of the organisation at each level in each indicator.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money; Improved people management
Mercy Corp NGO Performance Index	Measures organisational capacity across five areas: financial accountability; monitoring, evaluation & reporting; staff performance; training; capacity building	A mix of spot checks and document reviews is used to assess the extent to which an organisation is meeting indicators under each of the main areas	Improved staff performance; improved monitoring, evaluation and learning; improved financial management
MWANANCHI			

Capacity Self- Assessment			
One World Trust / Commonwealth foundation – accountability self- assessment	Measures an organisation's accountability across four areas: accountability basics; accountable governance; accountable programmes; accountable resource management. Each area contains several indicators.	For each indicator organisations rate whether they have achieved the descriptor fully, partly, or not at all, or if they don't know.	Improved accountability to beneficiaries
Oxfam GB- Accountability to partner questions	Accountability to partners across five areas: transparency; feedback; participation; monitoring, evaluation and learning; managing the partnership.	Oxfam GB and partner organisations both rate the relationship from 1-4 on each of the areas and give a reason for their score. Scores are used as a basis for a workplan.	More accountable relationships with partners.
Oxfam GB – Downward accountability matrix	Programme accountability across five areas: transparency; feedback; participation; monitoring, evaluation and learning; relationships.	Organisations use the tool to rate themselves from 1-4 in each area. A detailed descriptor is given for each level.	Improved accountability to beneficiaries
Open Forum for CSO Development Effectiveness- Enabling Environment Assessment	Measures the enabling environment for development CSOs across five categories: fulfilment of human rights obligations, recognising CSOs as development actors in their own right; democratic political and policy dialogue; accountability and transparency for development; enabling financing.	Across each category there are a number of indicators, for which organisations can assess if the standard is respected or applied, the description of the barrier, the importance of the barrier to CSO development effectiveness, and the likelihood of achieving change through advocacy.	Improved legislation and regulation for CSOs
Pact Building Organisational Networks for Good Governance and Advocacy tool (BONGA)	Measures organisational capacity across five areas: governance and management; financial resources; human resources; external relations; and actual advocacy work. Each area is broken down into a number of subsections and indicators.	For each indicator organisations rate how far they have achieved the descriptor on a scale from 1-6.	Improved capacity to mobilise communities and influence decision makers
Pact Management Control Assessment tool	Measures management capacity across four areas: accounting procedures; internal controls; budgeting, reporting, auditing; and policy environment. Each area is divided into subsections and each subsection contains a number of indicators.	For each indicator the organisation scores themselves from 1 (Never/definitive "no") to 6 (Always/Definitive "yes"/Strong capacity) on whether they achieve the descriptor.	Improved management and mobilisation of money
Pact Organisation Capacity Assessment	Measures organisational capacity across a range of indicators (statements of excellence) that are defined by	For each statement of excellence the organisation rates itself from 1-7 on the scale of excellence. The	Improved governance, leadership and strategy;

(OCA) tool	the organisation. These indicators are divided into capacity areas also defined by the organisation- these could include: purpose and planning; programmes and services; governance; organisational sustainability; financial and operational management; human resources; monitoring and evaluation; and networking.	importance of each statement of excellence to the organisation is also rated. Discussion activities to explore each capacity area are included with the tool.	Improved people management
PACT organisational performance index	Organisational performance across four areas: effectiveness, efficiency, relevance and sustainability.	For each area organisations are rated from 1 to 4 on two indicators. Detailed descriptions and suggestions for types of evidence that can back up scoring are given for each level.	Improved accountability to beneficiaries; Improved monitoring, evaluation and learning; Improved external relationships; Improved programme design and implementation; Improved programme effectiveness
Pact Rapid Organizational Scan for CSOs Operating in the HIV/AIDS Sector in Malawi	Assesses organisation capacity for organisations in the HIV/AIDS sector in: mission and strategy; financial management; human resources; leadership and governance; accountability; service delivery; care and support; treatment; testing and counselling; prevention; advocacy; capacity building; impact mitigation (which includes the inclusion of PLWHA and the reduction of discrimination). Overall there are 60 indicators.	For each indicator organisations rate if they agree, somewhat agree, or disagree that the descriptor matches their organisation.	Improved mainstreaming of gender, disability and HIV/AIDS
Progressio – Capacity Assessment of Partners	Looks at organisational capacity across three main areas: internal organisation, external relations, and programme activity. Each area contains several indicators: there are 52 overall.	Organisations use the tool to rate themselves from 1-5 on each of the 52 indicators. Detailed descriptions are given of the stage of the organisation at each level in each indicator.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money; Improved people management; Improved external relationships; Improved monitoring, evaluation and learning
Progressio – Participation and Transparency Tool	A CSO's capacity for advocacy and impact of advocacy work across five areas: involvement in government processes on a national level, involvement in corporate	Organisations use the tool to rate themselves from 1-5 across the five areas.	Improved capacity to mobilise communities and influence decision makers;

	structures on a national level, organisational development, community/constituency building, and engagement with international institutions or corporate sector bodies.		Improved engagement with and Influence over decision makers
Progressio Portfolio of evidence	Presents a summary of evidence coming from outside the organisation that advocacy objectives have been achieved and that Progressio and the partner have played a demonstrable role. The portfolio should include a mix of verbal material, written material, legal or treaty material, budgetary material, and media.	Should be used together with the Participatory and Transparency tool to provide evidence to back up the stated changes. A maximum of ten pieces of evidence should be used demonstrate each of the following: outputs, short and medium term outcomes, and long term outcomes and impact.	Improved engagement with and Influence over decision makers
Save the children Advocacy Capacity Assessment	The capacity of CSOs to carry out advocacy across ten key areas: policy analysis and research; long-term strategy; communication and influencing; working in networks; monitoring and evaluation; sustainability; planning and managing; responding to a changing environment; stakeholder participation; public mobilisation.	Organisations use the tool to score themselves from 1-4 and to comment on each advocacy capacity area.	Improved capacity to mobilise communities and influence decision makers
Save the children advocacy measurement tool	A record of advocacy activities including level at which advocacy took place (eg. national/local), what it was advocating for (eg. change in policy, change in budget), level of Save the Children involvement, how advocacy was carried out, results and challenges, and funding and timeframe.	A spreadsheet where information on each question can be stored by programme staff.	Improved engagement with and Influence over decision makers
Tearfund – <u>Capacity</u> <u>self-assessment</u>	Includes three modules: internal organisation, external linkages and projects. Each module is broken down into 12 to 20 key indicators.	An organisation scores itself from 1 (rarely) to 4 (always) on how frequently they achieve each of the indicators. Templates for an action plan and a structure for a workshop sit alongside the tool.	Improved governance, leadership and strategy; Improved programme design and implementation; Improved management and mobilisation of money;
Trocaire – Partner capacity framework (tool is a working draft)	A CSO's capacity and practice in three areas: influence with government, supporting citizen action, and gender equality.	Organisations use the tool to rate themselves on a scale of 1-5 on each area. It is possible to rate organisations as 'high' or 'low' on each step of the scale.	Improved ability to mobilise communities and influence decision makers; Improved engagement with and Influence over decision makers; Improved mainstreaming of gender, disability and HIV/AIDS

USAID Advocacy Index	Measures CSO capacity for advocacy across twelve areas, including planning, resource allocation, coalition building, taking action to influence policy, and organisational management.	Organisations use the tool to rate themselves from 0 (no capacity) to 6 (notable achievement) in each of the twelve capacities for advocacy.	Improved engagement with and Influence over decision makers
VSO – Civil Society Strengthening scale	Looks at a CSO's capacity across four areas: inclusiveness; management and funding; building relationships with and influencing decision makers; and working in networks and coalitions.	Organisations use the tool to rate themselves from 1-4 in each of the four areas.	Improved capacity to mobilise communities and influence decision makers
VSO- Partnership monitoring and learning tool	Type of partnership, level of capacity development input, change in partner capacity, significance of changes, and key factors contributing to change.	A long questionnaire where partner identifies type of capacity support, change in capacity, and factors that contributed to change.	Improved governance, leadership and strategy; Improved accountability to beneficiaries; Improved programme design and implementation; Improved management and mobilisation of money; Improved external relationships; Improved monitoring, evaluation and learning; Improved people management; improved ability to mobilise communities and influence decision makers
VSO- Quality scale for HIV and AIDS services	Measures quality of HIV/AIDS services across three areas: integration of services, tailoring of services, and addressing stigma and discrimination.	Organisations use the tool to rate themselves from 1-4 across some or all of the three areas. Detailed descriptions are given of the stage of the organisation at each level in each indicator.	Improved mainstreaming of gender, disability and HIV/AIDS
WaterAid – The Advocacy Scrapbook	Used to log occurrences where an advocacy activity has had an impact and level of the organisation's contribution.	For each impact the activity that led to change, the change objective, desired outcome, level and justification of the organisation's contribution, potential counterfactuals, challenges, learning and source of information are logged in a table.	Improved engagement with and Influence over decision makers
WWF – PPA Capacity Assessment Tool	Looks at organisational capacity across three main areas: internal capacity, external relations, and advocacy and monitoring and evaluation. Each area is broken down into	Organisations use the tool to rate themselves from 0-4 on each indicator. Detailed descriptions are given of the stage of the organisation at each level in each	Improved governance, leadership and strategy; Improved monitoring,

	several indicators.	indicator.	evaluation and learning; Improved capacity to mobilise communities and influence decision makers
Zambian Governance Initiative- M&E training evaluation (pp 64-5)	Staff self-assessment of their improvement in knowledge and skills after training on monitoring and evaluation.	A two page form with a mix of open ended and scalar questions on how staff feel their capacity has improved and how successful the training was.	Improved monitoring, evaluation and learning;